2013 Donor Book

Recognizing ULI members for their generous support of programs making an impact every day
Dear Fellow ULI Members:

We are pleased to present the Donor Book of contributors to the ULI Foundation Annual Fund. This special publication recognizes more than 2,300 members and friends who supported the Annual Fund in 2013. It is through the generosity of our committed donors that the Annual Fund was able to raise nearly $1,600,000—all of which supported specific research, education, and outreach initiatives of ULI (see list on accompanying page).

We thank those of you who helped support these worthwhile programs through your generous contributions and encourage you to continue your support in 2014. For those members who have not contributed to the Annual Fund, we ask that you consider a tax-deductible donation this year.

ULI’s work, with your support, has the power to change the lives of millions of people and by creating better cities, we are creating a better future. Thank you in advance for your support.

James J. Curtis
Chair, ULI Foundation

Geoffrey L. Stack
Chair, 2013 Annual Fund

Patrick L. Phillips
Chief Executive Officer, ULI
President, ULI Foundation
Your contribution at work

Every gift to the ULI Foundation Annual Fund advances ULI’s mission to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. Over 2,300 members contributed nearly $1,600,000 to the 2013 ULI Foundation Annual Fund—here is how their gifts are making a visible difference.

**DEVELOPING EXCELLENCE THROUGH EDUCATION**
- Building Healthy Places: $508,857
- Entrepreneur Workshop: $50,000
- Global Awards: $20,000
- Real Estate Visionaries: $50,000
- Rose Center - Program Grant: $72,148
- Rose Center - Visiting Fellow: $150,000
- UrbanPlan: $50,000
- Women’s Leadership Initiative: $72,148

**DRIVING INNOVATION IN REAL ESTATE AND URBAN DEVELOPMENT**
- Greenprint Center: $50,000
- Policy Briefing: $22,147
- Policy Initiative: $32,500
- Product Council Research Grants: $100,000
- Technology Initiative: $40,000
- Urban Innovation Grants: $250,000

**SHAPING CITIES AND REGIONS**
- Industry Case Studies: $50,000
- Regional Collaboration: $40,000
- Terwilliger Center - Housing and Transportation Survey: $50,000
- Terwilliger Center - Visiting Fellow: $50,000

**CONNECTING CAPITAL AND THE BUILT ENVIRONMENT**
- Asia Program: $25,000
- Capital Markets: $30,000
- Europe Program: $50,000
- Market-Designated Support: $24,500

**ADVISING COMMUNITIES IN NEED**
- Advisory Services Panels: $100,000
- Urban Innovation Grant - Manila: $25,000

**BUILDING SUSTAINABILITY**
- Climate Land Use and Energy Initiative: $100,000
- Sustainability Fellow: $25,000

**TOTAL** $1,573,004
The leadership and enthusiasm of Council Chairs and Ambassadors combined with the commitments of 1,900 Council Members raised more than $1.2 million in support for ULI through the Annual Fund.

Please visit http://foundation.uli.org for additional information about the 2013 Council Competition.

### 2013 Council Competition: Final Results

<table>
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<tr>
<th>COUNCIL</th>
<th>CHAIR/AMBASSADOR</th>
<th>2013 FINAL</th>
<th>2012 FINAL</th>
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<td>Mark Stern</td>
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<td>IOPCRED</td>
<td>Tyler Higgins</td>
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<td>Cynthia Spall/Greg Vogel</td>
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* denotes 2013 final participation totals exceed 2012 final participation totals
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<th>$25,000 or more</th>
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<td>Peter Rummell ♦</td>
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<td>Kathleen Carey</td>
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<tr>
<td>Jack Chandler ♦</td>
<td>Tobin Cobb</td>
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<tr>
<td>James Curtis ♦</td>
<td>Bruce Duncan</td>
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<tr>
<td>Bruce Etkin ♦</td>
<td>Michael Fascitelli</td>
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<td>Michael Foust ♦</td>
<td>Thomas Garbutt</td>
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<tr>
<td>Bruce Johnson ♦</td>
<td>George Marcus</td>
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<td>Gregory Johnson ♦</td>
<td>Melinda Masson</td>
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<td>Chaim Katzman ♦</td>
<td>David Mayhood</td>
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<td>Jeffrey Kelter ♦</td>
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<td>James Klingbeil ♦</td>
<td>Hamid Moghadam</td>
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<td>A. Eugene Kohn ♦</td>
<td>Barry Moss</td>
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<td>David Lentz ♦</td>
<td>Robert O’Brien</td>
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<td>Vincent Lo ♦</td>
<td>Richard Perlmutter</td>
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<td>Todd Mansfield ♦</td>
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<td>Clifford Booth ♦</td>
<td>Theresa Frankiewicz</td>
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<td>Cia Buckley ♦</td>
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<td>Cia Carey ♦</td>
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<td>Colleen Carey ♦</td>
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<td>Bowen McCoy ♦</td>
<td>John O’Bryan</td>
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<td>Robert Merck ♦</td>
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<td>Richard Powers ♦</td>
<td>Daniel Rose</td>
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<td>Adam Schwartz ♦</td>
<td>Robert Sharpe</td>
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<td>Martin Stein ♦</td>
<td>Robert Stine</td>
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<td>Thomas Toomey ♦</td>
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<td>Mary Borgia ♦</td>
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<td>Pamela Herbst</td>
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<td>John Higgins</td>
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<td>Preston Butcher ♦</td>
<td>Jonathan Holtzman</td>
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<td>J. Christopher Chaffin ♦</td>
<td>David Johnson</td>
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<td>Richard Saltzman ♦</td>
<td>Kevin Shannon</td>
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<td>Kelley Smith ♦</td>
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<td>Howard Altsuler</td>
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♦ denotes ULI Foundation Governor
### Skyline Club

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Lee Edlund
Joel Eisemann
Jay Eisner
Peter Falco
William Fausone
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Thomas Fisher
John Fitzgerald
Patrick Fitzgerald
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Leonard Forkas
Jeff Foster
Jack Franke
Christopher Fraley
Bruce Freeman
Jonathan Frey
Kari Frey
Andrew Friedman
Stephen Friedman
Steven Friedman
Mark Friis
Adam Fruitbine
Stephen Furnary ♦
Roger Galatas
Norman Garden
Lev Gershman
Eugene Godbold
Marc Goldstein
Pat Goldstein ♦
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R. Lawrence Good
John Goodman
Mark Goodman
John Gray
Anthony Greenberg
Bradley Griggs
Thomas Grimes
Thomas Grusecki
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Jay Hailey
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Timi Hallem
Nedra Halley
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Frederick Harris
Keith Harris
Jay Hart
Cindy Harvey
Jill Hatton

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Arden Hearing
Christopher Hecker
Thomas Herb
Grant Herlitz
Charles Hewlett
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Jay Hiemenz
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Dennis Hillier
Scott Hodson
James Horvath
Adam Ifshin
Mitchell Imanaka
Linda Isaacsen
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Jeremiah James
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Margaret Jennesse
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Paul Johnson
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Barry Karpay
Gerald Karr
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Brian Kavoogian
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John Keeling
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Richard Kelley
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Marcum David Khouri
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Paula Krugmeier
Quentin Kuhrau
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John Landwehr
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Matthew Lawton
Andrew Lax
Gregory Leadholm
Chang Lee

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Christian Lessard
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James Light ♦
Todd Lillbridge
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Brian Lipson
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Ronald Lunt
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Jamie May
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Thomas McCaill
Eric McEcland
H. Thomas McDuffie
John McGurk
Thomas McMullen ♦
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Chad McWhinney
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Keith Morrow
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John Murray
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Julie Paul
Patrick Phillips ♦
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Jason Ray
Elizabeth Razzi
Trisha Riggis
David Rose

♦ denotes ULI Foundation Governor
### ULI Staff Donors (continued)

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<th>Lynn Ross</th>
<th>Elliot Stein</th>
<th>Ann Taylor</th>
<th>Stephanie Wasser</th>
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### 2013 New Governors

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<th>R. Byron Carlock, Jr.</th>
<th>Dorine Holsey Streeter</th>
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<td>David Howerton</td>
<td>Gregory Johnson</td>
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### ULI Foundation Governors by District Council

#### ULI Arizona
William Caldwell
Wayne Doran
Stephen Evans
John Graham
I. Michael Kasser
Robert Kline
Craig Krumwiede
Francis Najafi
Kim Richards
Robert Sharpe
Greg Vogel
Roger Zanarini

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Robert Nilsson

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Ronald Drucker
Rosalind Gorin

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W. Easley Hamner
Charles Leitner
William McCall
Henry Paparazzo
Richard Peiser
Jerome Rappaport
Richard Reynolds
James Richmond

#### ULI Charlotte
John Cecil
Arthur Fields
Todd Mansfield
Peter Pappas
Philip Payne
Lat Wesley Purser

#### ULI Colorado
Marshall Bennett
John Bucksbaum
William Ferguson
John Gates
Alan George
Gregory Hummel
Edward James
Donald King
Robert O'Brien
Stephen Quazzo
Randall Rowe
Richard Sinkuler
Adrian Smith
James Smith
Kelley Smith
Lynn Thurber
Frank Transue
Samuel Zell

#### ULI Cincinnati
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#### ULI Cleveland
James Ratner

#### ULI Colorado
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Bruce Etkin
Harry Frampton
Carl Koelbel
Walter Koelbel
James Light
William Reynolds
Thomas Toomey

#### ULI Houston
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Ray Ellison
Gerald Hines
John Walsh

#### ULI Italy
Andrea Arnadesi

#### ULI Japan
Akio Makiyama

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Lynn McCarthy

#### ULI Kansas City
Mark Viets

#### ULI Los Angeles
Daniel Cashdan
A. Larry Chapman
Thomas Donnelly
Harvey Green
Thomas Harrison

#### ULI Louisiana
Joseph Canizaro

#### ULI Michigan
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David Johnson
Eric Larson
Thomas McMullen
David Nelson
A. Alfred Taubman

#### ULI Minnesota
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ULI Nashville
John Anderson
ULI Nevada
Daniel Van Epp
Alexis Victors

ULI New York
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Jeff Blau
Kenneth Brody
Martin Cicco
Frank Cohen
Michael Fascitelli
Stephen Furnary
Pat Goldstein
Kevin Hackett
Veronica Hackett
Kenneth Hubbard
A. Eugene Kohn
James Kuhn
John Kukral
M. Leanne Lachman
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Anthony LoPinto
Jeremiah Lucey
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Raymond Mikulich
Barry Moss
Daniel Neidich
George Peacock
Michael Phillips
Richard Rosan
Daniel Rose
Howard Roth
Mitchell Rudin
Richard Saltzman
Jerry Speyer
J. Ronald Terwilliger
Owen Thomas

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Donald Knab
Peter Rumell

ULI North Texas
Tim Byrne
R. Byron Carlock
James Harris
Kenneth Hughes
Clyde Jackson
Bruce Ludwig
Donald McNamara

ULI Northern New Jersey
Kathleen Cecilian

ULI Northwest
Patrick Callahan
James Harper
Gregory Johnson

ULI Oklahoma
E. Eddie Henson

ULI Orange County/Inland Empire
Toni Alexander
Mary Borgia
Richard Gollis
John Hagestad
Michael Hayde
F. Scott Jackson
Randal Jackson
Tom Lang
Randall Lewis
Melinda Masson
John O’Donnell
Richard Sim
Geoffrey Stack
John Williams

ULI Philadelphia
Kenneth Bailn
Eric Eichler
Thomas Ike
Peter Linneman
Marily Jordan Taylor

ULI Richmond
Gary Fenchuk

ULI Sacramento
Anthony Mansour
George Nolte
Dante Petrocchi

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Robert McLeod
Vicki Mullins

ULI San Francisco
Douglas Abbey
Peter Bedford
David Bohannon
Clifford Booth
Joseph Brown
Preston Butcher
Stephen Chamberlin
Susan Chamberlin
David Christensen
Michael Covarrubias
Thomas Cox
James Curtis
James Didion
Richard Dishnica
Greenlaw Grupe
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Dorine Holsey Streeter
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Fredrick Petri
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Jon Reynolds
Lynn Sedway
Matthew Slepin
Frank Stanek
Robert Steinberg
George von Liphart
Robert Webster
Claude Zinggrabe

ULI South Carolina
James Chaffin
Phillip Hughes
Robert Hughes
John Reed

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Charles Cobb
Neisen Kasdin
Joseph O’Connor

ULI South Florida
Glen Coverdale
Douglas Crocker
Ronald Eastman
Dale Anne Reiss

ULI Tampa Bay
Dougal Casey
Patrick Leardo

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I. Rocke Ransen
Harold Shipp

ULI Triangle
John Healy
Patricia Healy
Smedes York

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John Herbert
Stuart Lipton
Scott Malkin
Jeremy Newsum
Roger Orf
Gerald Parkes
Michael Spies
Jon Zehner

ULI Washington
Suzanne Cameron
Michael Horst
Gadi Kaufmann
Frederick Kober
David Mayhood
Richard Perlmutter
Patrick Phillips
Whayne Quin
Ronald Rosenfeld
James Todd
Gregory Weingast

ULI Westchester/Fairfield
Lizanne Galbreath
Dennis Yeskey
ULI Foundation Governors List by Product Council

Affordable/Workforce Housing Council
Douglas Abbey
J. Ronald Terwilliger

Commercial & Retail Development Council (Affiliates)
Henry Miller

Commercial & Retail Development Council (Blue Flight)
Jeff Blau
Michael Fascitelli
Daniel Neidich

Commercial & Retail Development Council (Gold Flight)
David Nelson
George Peacock
Michael Phillips
Daniel Rose
Smedes York

Commercial & Retail Development Council (Silver Flight)
David Bohannon
John Bucksbaum
Michael Kelly
James Maginn
Anthony Mansour

Community Development Council (Blue Flight)
Thomas Donnelly
Randal Jackson
Mark Kehke
Robert McLeod
Daniel Van Epp
Greg Vogel
Flight)
David Waite

Community Development Council (Gold Flight)
Kathleen Cecilian
Greenlaw Grupe

Community Development Council (Green Flight)
George Casey
F. Scott Jackson
Randall Lewis
Melinda Masson
Robert Sharpe

Community Development Council (Silver Flight)
Gary Fenchuk
Richard Gollis

Vicki Mullins
John Reed

Entertainment Development Council
James Todd

European Retail and Entertainment Council (GBP Flight)
John Herbert
Scott Malkin
Roger Orf

European Sustainability Council (EUR Flight)
Gerald Parkes
Michael Spies

European Urban Regeneration Council (EUR Flight)
Andrea Amadesi

European Urban Regeneration Council (GBP Flight)
Jeremy Newsurn

Global Exchange Council
Stephen Furnary
A. Eugene Kohn
Anthony LoPinto
Bruce Ludwig
Bowen McCoy
Robert Nilsson
Robert O’Brien
Richard Peiser
Richard Saltzman
Frank Stanek
Frank Transue
Dennis Yeskey
Jon Zehner

Hotel Development Council
Lizanne Galbreath
Kim Richards

Industrial & Office Park Development Council (Affiliates)
Marshall Bennett

Industrial & Office Park Development Council (Black Flight)
Jerome Rappaport

Industrial & Office Park Development Council (Blue Flight)
Bruce Elkin
William Ferguson
John Hagestad
Dorine Holsey Streeter
Edmond Kavounas

Industrial & Office Park Development Council (Gold Flight)
Frank Cohen
John Gates
Patricia Healy

Industrial & Office Park Development Council (Green Flight)
Stephen Quazzo
Harold Shipp

Industrial & Office Park Development Council (Red Flight)
Jeffrey Swope

Industrial & Office Park Development Council (Silver Flight)
Clifford Booth
Jeffrey Kott
Claude Zinngrabe

Multi-Family Council (Blue Flight)
James Callard
Douglas Crocker
Richard Dishnica
Michael Hayde
Charles Leitner

Multi-Family Council (Bronze Flight)
Preston Butcher
James Klingbeil

Multi-Family Council (Gold Flight)
G. Niles Bolton
Alan George
W. Dean Henry
Steven LeBlanc
Matthew Slepin
Kelley Smith
Gregory Weingast

Multi-Family Council (Silver Flight)
Thomas Cox
Jeremiah Lucey
Geoffrey Stack
Thomas Toomey
John Williams

Public Development & Infrastructure Council
Mahlon Apgar
Gregory Hummel

Public/Private Partnership Council (Blue Flight)
Whayne Quin
Ronald Silverman

Public/Private Partnership Council (Gold Flight)
Neisen Kasdin

Recreational Development Council (Blue Flight)
Toni Alexander
Joseph Brown
Arthur Fields
Thomas Harrison
David Howerton
Walter Koelbel
Craig Krumwiede
Francis Najafi
Federico Sanchez-Ortiz

Recreational Development Council (Gold Flight)
Mary Borgia
Charles Cobb
Gerald Hines
David Johnson
James Light
Peter Rummell
John Temple
Robert Weekley

Recreational Development Council (Red Flight)
James Chaffin
James DeFrancia
Harry Frampton
Gadi Kaufmann
Robert Lowe
Donald McNamara
John Ropes

Residential Neighborhood Development Council (Gold Flight)
Edward James

Responsible Property Investment Council-
Daniel Cashdan
John Cecil
Thomas Ike
Philip Payne

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Alex Rose
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