

# 2013 Donor Book

**ULI** Foundation  
<http://foundation.uli.org>



Recognizing  
ULI members for their  
generous support of programs  
making an impact every day





Dear Fellow ULI Members:

We are pleased to present the Donor Book of contributors to the ULI Foundation Annual Fund. This special publication recognizes more than 2,300 members and friends who supported the Annual Fund in 2013. It is through the generosity of our committed donors that the Annual Fund was able to raise nearly \$1,600,000—all of which supported specific research, education, and outreach initiatives of ULI (see list on accompanying page).

We thank those of you who helped support these worthwhile programs through your generous contributions and encourage you to continue your support in 2014. For those members who have not contributed to the Annual Fund, we ask that you consider a tax-deductible donation this year.

ULI's work, with your support, has the power to change the lives of millions of people and by creating better cities, we are creating a better future. Thank you in advance for your support.

**James J. Curtis**

*Chair, ULI Foundation*



**Geoffrey L. Stack**

*Chair, 2013 Annual Fund*



**Patrick L. Phillips**

*Chief Executive Officer, ULI  
President, ULI Foundation*



# Your contribution at work

Every gift to the ULI Foundation Annual Fund advances ULI's mission to provide leadership in the responsible use of land and in creating and sustaining thriving communities worldwide. Over 2,300 members contributed nearly \$1,600,000 to the 2013 ULI Foundation Annual Fund—here is how their gifts are making a visible difference.

## DEVELOPING EXCELLENCE THROUGH EDUCATION

Building Healthy Places	\$50,000
Entrepreneur Workshop	\$20,000
Global Awards	\$50,000
Real Estate Visionaries	\$8,900
Rose Center - Program Grant	\$72,148
Rose Center - Visiting Fellow	\$50,000
UrbanPlan	\$150,000
Women's Leadership Initiative	\$107,809

## DRIVING INNOVATION IN REAL ESTATE AND URBAN DEVELOPMENT

Greenprint Center	\$50,000
Policy Briefing	\$22,147
Policy Initiative	\$32,500
Product Council Research Grants	\$100,000
Technology Initiative	\$40,000
Urban Innovation Grants	\$250,000

## SHAPING CITIES AND REGIONS

Industry Case Studies	\$50,000
Regional Collaboration	\$40,000
Terwilliger Center - Housing and Transportation Survey	\$50,000
Terwilliger Center - Visiting Fellow	\$50,000

## CONNECTING CAPITAL AND THE BUILT ENVIRONMENT

Asia Program	\$25,000
Capital Markets	\$30,000
Europe Program	\$50,000
Market-Designated Support	\$24,500

## ADVISING COMMUNITIES IN NEED

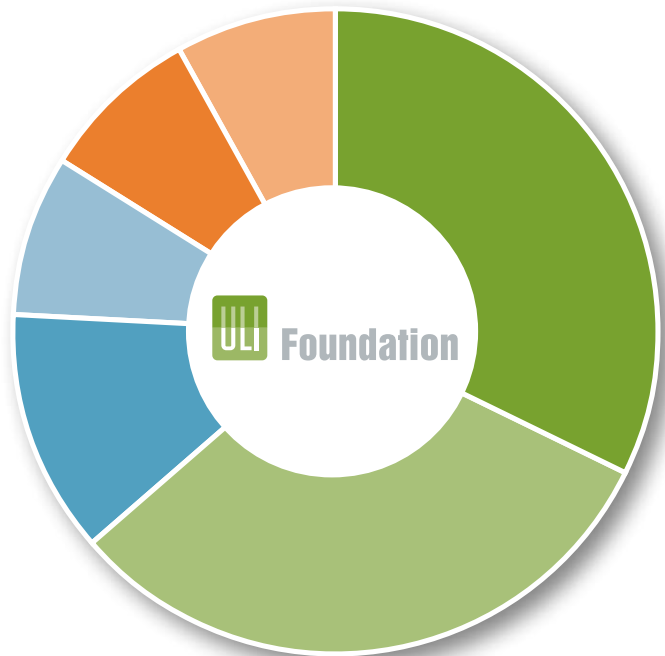
Advisory Services Panels	\$100,000
Urban Innovation Grant - Manila	\$25,000

## BUILDING SUSTAINABILITY

Climate Land Use and Energy Initiative	\$100,000
Sustainability Fellow	\$25,000

**TOTAL \$1,573,004**

**\$508,857**



**\$494,647**

**\$190,000**

**\$129,500**

**\$125,000**

**\$125,000**

# 2013 Council Competition: Final Results

The leadership and enthusiasm of Council Chairs and Ambassadors combined with the commitments of **1,900 Council Members** raised more than **\$1.2 million** in support for ULI through the Annual Fund.

Please visit <http://foundation.uli.org> for additional information about the 2013 Council Competition.

COUNCIL	CHAIR/AMBASSADOR	2013 FINAL	2012 FINAL
MFCBLUE	Sean Breslin/Mike Hayde	100.0%	<b>100.0%</b>
MFCSILVER	Mark Stern	100.0%	<b>100.0%</b>
IOPCRED	Tyler Higgins	100.0%	<b>100.0%</b>
CDCBLUE*	Cynthia Spall/Greg Vogel	100.0%	<b>95.2%</b>
MFCGOLD	William MacDonald/Mark Forrester	100.0%	<b>100.0%</b>
UDMUCRED	Marty Burger/James Ratner	100.0%	<b>100.0%</b>
MFCBRONZE	John Echols/Patrick Simons	100.0%	<b>100.0%</b>
AWHC	Stephen Whyte/Gary Downs	100.0%	<b>100.0%</b>
CDCSILVER	Debra Dremann/Toxey Hall	100.0%	<b>100.0%</b>
HDC	Rick Kirkbride/Michael Medzigian	100.0%	<b>100.0%</b>
SSDCSILVER*	Scott Shapiro/Isaac Manning	98.1%	96.7%
TODC*	Stephen Wilson/John Hempelmann	92.5%	72.2%
IOPCGOLD*	John McKinnerney/Trish Healy	91.5%	53.8%
CRCBLUE*	Cynthia Foster	84.9%	69.2%
RDCRED	Lawrence Corson/Jim Chaffin	84.3%	92.7%
GEC*	Graham Bond/Peter Steil	84.2%	50.7%
SSDCGOLD*	Craig Kaufman/Brad Beeleart	83.0%	60.4%
IOPCBLUE*	Stephen Coyle/Andrew Friedman	82.4%	75.5%
UDMUCGREEN	John Morsbach/Alyson Toombs	80.8%	85.5%
SSDCBLUE	Rux Currin/Mike Couch	75.9%	79.2%
IOPCSILVER*	Jack Cohen	66.7%	64.6%
RPIC	Cherie Santos-Wuest/Philip Payne	64.4%	66.7%
UDMUCBLUE*	Drew Fung/Sheri Chromow	64.0%	49.1%
CRC SILVER*	Myles Friel/James Maginn	63.9%	53.8%
UDMUCPURPLE*	Charles Brecker/Collete English Dixon	62.5%	41.2%
RDCGOLD	Mark Thorne/Jim Light	61.1%	64.4%
RNDCBLUE	Rudy Kadlub	59.5%	75.0%
UDMUCGOLD	David Sonnenblick	58.0%	62.7%
ODC*	John Norjen/Russel Ingrum	57.9%	44.1%
SHC*	Margaret Ann Wylye/David Segmiller	56.8%	34.1%
HCLSC	Jeffrey Cooper	55.6%	63.0%
RDCBLUE	Matthew Walker/Buz Koelbel	52.8%	66.7%
URC	James Moore/Suzanne Cannon	51.7%	56.0%
IOPCGREEN	James Carpenter/Darla Longo	48.9%	61.5%
UDMUCBRONZE*	Barry Moss	45.6%	42.9%
PPPCBLUE	Amy Neches/Charles Kendrick	44.9%	50.0%
CDCGREEN	Jeffrey Meyers/Jeremy Sharpe	44.2%	65.3%
IOPCBLACK	John Levy/Steve Grant	42.6%	57.1%
MHCC*	David Lentz/William Cramer	41.2%	33.3%
EDC*	Jill Bensley	40.9%	34.9%
SDC	John Shardlow/Bob Engstrom	40.8%	57.1%
CDCGOLD	Charles Teal/John Classe	40.7%	53.7%
PPPCGOLD*	Tyrone Rachal	39.0%	36.2%
CRCGOLD	Daniel Weaver	38.6%	45.2%
UDMUCSILVER*	Mary Ludgin/Danielle Sprouls	35.7%	28.6%
RNDCGOLD	Carol Ruiz/David Mayhood	33.3%	35.7%
RRC*	Jeff Kingsbury	32.7%	12.2%
PDIC*	David Winstead	25.0%	15.9%
CRCGREEN	Paul Mittmann/Stephen Coslik	22.4%	45.5%

\* denotes 2013 final participation totals exceed 2012 final participation totals

## Founders Circle

\$25,000 or more

Trish and John Healy ♦

Linda Law

Peter Rummell ♦

## Leadership Circle

\$10,000–\$24,999

Joseph Azrack ♦  
Kathleen Carey  
Jack Chandler  
Tobin Cobb  
James Curtis ♦  
Bruce Duncan  
Bruce Etkin ♦  
Michael Fascitelli ♦  
Michael Foust  
Thomas Garbutt

Mark Gibson  
Richard Gollis ♦  
Rosalind Gorin ♦  
Michael Hayde ♦  
W. Dean Henry ♦  
Tyler Higgins  
Dorine Holsey Streeter ♦  
Kenneth Hubbard ♦  
Gregory Hummel ♦  
David Jenkins

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Gregory Johnson ♦  
Chaim Katzman  
Jeffrey Kelter ♦  
James Klingbeil ♦  
A. Eugene Kohn ♦  
David Lentz  
Vincent Lo  
Bruce Ludwig ♦  
Todd Mansfield ♦

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Melinda Masson ♦  
David Mayhood ♦  
John McNellis ♦  
Hamid Moghadam  
Barry Moss ♦  
Robert O'Brien ♦  
Richard Perlmutter ♦  
Jonathan Pollack  
Diana Reid

Philip Riordan  
Howard Roth ♦  
Randall Rowe ♦  
Deborah Ratner Salzberg  
Geoffrey Stack ♦  
Lynn Thurber ♦  
Simon Turner  
David Waite ♦

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\$5,000–\$9,999

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Clifford Booth ♦  
Cia Buckley  
James Callard ♦  
Colleen Carey

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Harry Frampton ♦  
Theresa Frankiewicz  
John Hagestad ♦  
Phillip Hughes ♦  
John Kukral ♦

Christopher Kurz ♦  
Christopher Ludeman  
Bowen McCoy ♦  
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John O'Bryan  
Peter Pappas ♦

Richard Powers  
Daniel Rose ♦  
Adam Schwartz  
Robert Sharpe ♦  
Martin Stein  
Robert Stine ♦

Thomas Toomey ♦  
Frank Transue ♦  
Goldie Wolfe Miller

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\$2,500–\$4,999

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Jonathan Brinsden  
John Bucksbaum ♦  
Marty Burger  
Preston Butcher ♦  
Kathryn Campbell  
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J. Christopher Chaffin  
James Chaffin ♦  
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Jonathan Holtzman  
Robert Hughes ♦  
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Edward James ♦  
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Marty Jones  
Neisen Kasdin ♦  
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Robert Lieber ♦  
Robert Lowe ♦  
Mary Ludgin  
Douglas Lyons  
William MacDonald  
James Maginn ♦  
Scott Malkin ♦  
Barry Mandel  
Roy March ♦  
Lauralee Martin  
John McKinnerney  
Robert McLeod ♦  
Alexander Mehran  
Terry Montesi  
Constance Moore  
Bahram Motamedian  
Vicki Mullins ♦  
Mark Myers

Ronald Nahas ♦  
Timothy Naughton  
Stephen Navarro  
Jeremy Newsum ♦  
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Thomas Owens  
Alfred Pace  
Marc Perrin  
Dan Petrocchi ♦  
Edward Pettinella  
Samuel Plimpton  
Richard Price  
James Ratner ♦  
Dale Anne Reiss ♦  
Carl Rieger  
Struan Robertson  
Jonathan Rose  
Kenneth Rosen

Richard Saltzman ♦  
Kevin Shannon  
Kelley Smith ♦  
Glenn Stephenson  
Ron Sturzenegger  
Owen Thomas ♦  
Simon Treacy  
Warren Troupe  
Daniel Van Epp ♦  
Greg Vogel ♦  
John Walsh  
Philip Waterman  
Jaidev Watumull  
Robert Webster ♦  
Gregory Weingast ♦  
Serena Wolfe  
Margaret Wylde  
Smedes York ♦

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\$1,000–\$2,499

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Howard Altshuler  
Tyler Anderson  
Richard Arnold  
James Bachner

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Will Balthrope  
Thomas Barker  
Peter Bechen  
Laura Beuerlein  
Cynthia Birmingham

John Blumberg  
Graham Bond  
Randall Bone  
James Boone  
William Bowness  
Richard Burns

James Butz  
Harvey Camins  
Gary Campbell  
Richard Campo  
Anthony Capuano  
W. David Carey

Frank Carmel  
James Carpenter  
Daryl Carter  
Don Casto  
Bruce Choate  
Rick Choate

♦ denotes ULI Foundation Governor

# Skyline Club

\$1,000–\$2,499

David Christensen ♦	John Fowler	Craig Krumwiede ♦	Christopher Payne	Mark Silverwood
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Bruce Cohen	Patricia Gibson	Robert Lewis	Russell Platt	Sabine Stener
U. Lincoln Coleman	Alexandra Glickman	Richard Lincoln	John Porter	Gary Stewart
Alice Connell	W. Andrew Gowder	Frank Lutz	Thomas Powers	Phillip Stoffregen
Douglas Crocker ♦	Donald Grant	Isaac Manning	Roger Pratt	Jeffrey Swope ♦
Alan Dean	Robert Gray	Alan Mark	Stephen Quazzo ♦	Robert Taubman
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Pierre Desautels	Randall Griffin	John Mays	Adam Raboy	Robert Thompson
Mark Detmer	Aubrey Haines	Brian McAuliffe	Ron Rasmussen	Sheri Thompson
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John Echols	David Howerton ♦	Jonathan Moss	Robert Ruth ♦	John Wilbanks
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Grant Ehat	F. Scott Jackson ♦	Patrick Nash	Daniel Safier	Michael Winn
James Ellis	Robert Jennett	Daniel Neidich ♦	Brian Sands	R. Kyle Winning
Gregory Engler	Bruce Johnson ♦	David Nelson ♦	Michael Schueler ♦	Casey Wild
Douglas Etkin ♦	K.S. Kalsi	Arndt Nicklisch	Ira Schulman	Aaron Wooler
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# Foundation Club

\$500–\$999

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Thomas Adler	Kenneth Bernstein	Ted Brown	Kenneth Code	Linda Davenport
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Ryan Anderson	Richard Boales	Michael Caprile	Gregory Collins	Peter DiLullo
Scott Anderson	William Bogaard	Robert Cardoza	Marty Collins	Steven Disse
Susan Ansel	Timothy Bolinger	Susan Carter	Sean Cooley	Ben Doherty
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Mahlon Apgar ♦	Paul Borden	Lawrence Casey	Emerick Corsi	Edmund Donaldson
Michael Atkins	Parrish Boren	Daniel Cashdan ♦	Lawrence Corson	Everett Dowling
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Richard Albrecht	Stephen Beinke	Toby Bozzuto	Douglas Cameron	Wayne Comer
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Quinn Barton	James Borders	Thomas Burton	Dave Cocagne	Peggy DaSilva
Ryan Bash	Andrew Borsanyi	Peter Burwash	Robert Cochran	Eliza Datta

♦ denotes ULI Foundation Governor



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Chip Davidson	Patricia Earnest	Jan Freitag	Sharon Grambow	Peter Hersh
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## **Community Development Council (Green Flight)**

George Casey  
F. Scott Jackson  
Randall Lewis  
Melinda Masson  
Robert Sharpe

## **Community Development Council (Silver Flight)**

Gary Fenchuk  
Richard Gollis

Vicki Mullins  
John Reed

## **Entertainment Development Council**

James Todd

## **European Retail and Entertainment Council (GBP Flight)**

John Herbert  
Scott Malkin  
Roger Orf

## **European Sustainability Council (EUR Flight)**

Gerald Parkes  
Michael Spies

## **European Urban Regeneration Council (EUR Flight)**

Andrea Amadesi

## **European Urban Regeneration Council (GBP Flight)**

Jeremy Newsum

## **Global Exchange Council**

Stephen Furnary  
A. Eugene Kohn  
Anthony LoPinto  
Bruce Ludwig  
Bowen McCoy  
Robert Nilsson  
Robert O'Brien  
Richard Peiser  
Richard Saltzman  
Frank Stanek  
Frank Transue  
Dennis Yeskey  
Jon Zehner

## **Hotel Development Council**

Lizanne Galbreath  
Kim Richards

## **Industrial & Office Park Development Council (Affiliates)**

Marshall Bennett

## **Industrial & Office Park Development Council (Black Flight)**

Jerome Rappaport

## **Industrial & Office Park Development Council (Blue Flight)**

Bruce Etkin  
William Ferguson  
John Hagestad  
Dorine Holsey Streeter  
Edmond Kavounas

## **Industrial & Office Park Development Council (Gold Flight)**

Frank Cohen  
John Gates  
Patricia Healy

## **Industrial & Office Park Development Council (Green Flight)**

Stephen Quazzo  
Harold Shipp

## **Industrial & Office Park Development Council (Red Flight)**

Jeffrey Swope

## **Industrial & Office Park Development Council (Silver Flight)**

Clifford Booth  
Jeffrey Kott  
Claude Zinngarbe

## **Multi-Family Council (Blue Flight)**

James Callard  
Douglas Crocker  
Richard Dishnica  
Michael Hayde  
Charles Leitner

## **Multi-Family Council (Bronze Flight)**

Preston Butcher  
James Klingbeil

## **Multi-Family Council (Gold Flight)**

G. Niles Bolton  
Alan George  
W. Dean Henry  
Steven LeBlanc  
Matthew Slepik  
Kelley Smith  
Gregory Weingast

## **Multi-Family Council (Silver Flight)**

Thomas Cox  
Jeremiah Lucey  
Geoffrey Stack  
Thomas Toomey  
John Williams

## **Public Development & Infrastructure Council**

Mahlon Apgar  
Gregory Hummel

## **Public/Private Partnership Council (Blue Flight)**

Whayne Quin  
Ronald Silverman

## **Public/Private Partnership Council (Gold Flight)**

Neisen Kasdin

## **Recreational Development Council (Blue Flight)**

Toni Alexander  
Joseph Brown  
Arthur Fields  
Thomas Harrison  
David Howerton  
Walter Koelbel  
Craig Krumwiede  
Francis Najafi  
Federico Sanchez-Ortiz

## **Recreational Development Council (Gold Flight)**

Mary Borgia  
Charles Cobb  
Gerald Hines  
David Johnson  
James Light  
Peter Rummell  
John Temple  
Robert Weekley

## **Recreational Development Council (Red Flight)**

James Chaffin  
James DeFrancia  
Harry Frampton  
Gadi Kaufmann  
Robert Lowe  
Donald McNamara  
John Ropes

## **Residential Neighborhood Development Council (Gold Flight)**

Edward James

## **Responsible Property Investment Council-**

Daniel Cashdan  
John Cecil  
Thomas Ike  
Philip Payne

## **Small-Scale Development Council (Blue Flight)**

Phillip Hughes  
Alex Rose  
Michael Schueler  
James Smith

# ULI Foundation Governors List by Product Council (continued)

## **Small-Scale Development Council (Gold Flight)**

Douglas Etkin  
Christopher Kurz  
Lat Wesley Purser  
William Reynolds

## **Small-Scale Development Council (Silver Flight)**

David Christensen  
James Curtis  
Rosalind Gorin  
John Healy  
Robert Hughes  
Bruce Johnson  
George Marcus  
John McNellis  
Richard Perlmutter  
Dante Petrocchi  
Robert Ruth

## **Transit Oriented Development Council**

Patrick Callahan

## **University Development Council**

Clyde Jackson  
Marilyn Jordan Taylor

## **Urban Development/Mixed-Use Council (Blue Flight)**

John Kukral  
M. Leanne Lachman  
Robert Lieber  
Todd Mansfield  
Darryl Parmenter  
Stan Ross

## **Urban Development/Mixed-Use Council (Bronze Flight)**

Pat Goldstein  
William McCall  
Barry Moss  
Mitchell Rudin  
Gregory Senkevitch

## **Urban Development/Mixed-Use Council (Gold Flight)**

Ronald Druker

## **Urban Development/Mixed-Use Council (Green Flight)**

Frank Jansen

## **Urban Development/Mixed-Use Council (Purple Flight)**

Lynn Sedway

## **Urban Development/Mixed-Use Council (Red Flight)**

Michael Covarrubias  
Kenneth Hubbard  
Mark Kroll  
Peter Pappas  
James Ratner  
Dale Anne Reiss  
Richard Sinkuler  
Robert Steinberg

## **Urban Development/Mixed-Use Council (Silver Flight)**

Veronica Hackett  
Gregory Johnson  
I. Rocke Ransen  
Howard Roth

## **Urban Revitalization Council**

F. Karl Zavitskovsky

For more information on the ULI Foundation, please visit <http://foundation.uli.org>.



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*Executive Vice President*

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*Vice President, Individual Giving*

Jessie Himmelrich  
*Associate, ULI Foundation and Development*

Every effort has been made to ensure the accuracy of this report. If your name has been misspelled, listed incorrectly, or unintentionally omitted, we apologize. Please notify the ULI Foundation at [annualfund@uli.org](mailto:annualfund@uli.org) OR 202-624-7005 with any corrections.